



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

XENO

Campus Recruitment - 2018 Batch (Only for Unplaced Students)

Batch	2018
Website	www.xeno.in
Joining Date	Feb 2018
Date of Campus	31 st Jan 2018
Time	9:00 AM
Venue	E2 Auditorium, Amity University, NOIDA
Job Title	Business development Manager
Eligible Degrees	B.Tech/ MBA
Eligible Branches	All
Eligibility Criteria	No % criteria
Location	DELHI / NCR
Compensation (CTC)	INR 4 LPA
Roles & Responsibilities	<ul style="list-style-type: none">• Excellent customer service attitude and the ability to interact with customers in a professional manner.• Know-how/skills of MS Office.• Proactive and results-oriented.• Excellent influencing and communication skills.• Strong customer focus and relationship management skills.• Strong persuasion power.• Open to Travel and flexi hours.• Innovative Thinking.• Expected to make/meet new clients, make and give demos of CRM, NAV, AX.• Should be able to drive or coordinate the sales cycle.
Other Desired Skills / Competencies	<ul style="list-style-type: none">• Project Planning with Resources, Costs, Tasks and Timelines.• Project Status Reporting for Internal Reviews and with Customers• Successful completion of the Project within the Planned Timeline and Budget
Process	<ul style="list-style-type: none">• Pre Placement Talk• Pen Paper Test• Group Discussion• Personal & HR Interview

Documents Required	a. Campus ID Card	: Mandatory
	b. College ID Card	: Original as well as Photocopy
	c. Passport Size colour Photos	: Five in Numbers
	d. Photocopies of all Mark sheets	: X, XII, UG (All Semesters)
	e. Updated Resume	: Two in Numbers
	f. A4 sheets for rough work	: Five in Numbers
	g. Stationery items	: Stapler, Glue Stick, Pen, Pencil, Eraser
	h. 1 Government ID Proof	: Original as well as Photocopy

My Best Wishes are with you!

Dr. Ajay Rana
Advisor